



# Invest In Our ECONOMY

QUARTERLY UPDATE FY 2018

VOLUME 4, ISSUE 2



## In This Issue

- Page 1 L3 Technologies Announces Plan to Expand Arlington Training Center
- Page 2 Medical City Arlington's \$60 Million Women's Hospital On Track for 2019 Opening
- Page 3 Arlington-Based American Excelsior Company Celebrating 130 Years of Business Success | Arlington Hosts European Aviation Delegation Exploring U.S. Market Opportunities
- Page 4 By the Numbers | Arlington Small Business: A.F. Technologies Fulfilling their American Dream

“ *We are excited to announce this expansion and the additional capability the new multi-purpose training center provide. This addition to the center will enable Link to host more students, while offering the highest-quality training experience.* ”

*- Lenny Genna, President of L3 Link Training & Simulation.*



## L3 Technologies Announces Plan to Expand Arlington Training Center

L3 Technologies announced an expansion plan for its Link Training & Simulation multi-purpose pilot training center facility in Arlington.

Under this plan, L3 will add approximately 40,000 square feet, more than doubling the size of the high bay site at L3 Link's headquarters. The training center provides simulation and instruction tools for both military and commercial pilots, and the expansion project is expected to be completed in the summer of 2018.

“This expansion reflects L3's strategy to provide our growing pilot

(cont'd)

Connect with us on social media:



[www.arlingtontx.gov](http://www.arlingtontx.gov) | [www.myarlingtontx.com](http://www.myarlingtontx.com)

## Medical City Arlington's \$60 Million Women's Hospital On Track for 2019 Opening

Construction on the exclusive Women's Hospital at Medical City Arlington continues to make progress and is on track for a spring 2019 opening. Construction crews have been working daily to ensure the luxurious and spacious facility opens on time. Concrete floors have been laid and the exterior walls are nearly complete. Installation of the windows and interior walls will begin next.

The \$60 million project is part of an ongoing \$100 million facility expansion and renovation investment. Once complete, the Medical City Arlington Women's Hospital will include:

- 125,000 square feet of new and renovated space
- 2 new floors
- 55 additional beds
- 23 modern labor and delivery rooms
- 3 modern C-section operating rooms
- 3 women's VIP suites
- 14 antepartum rooms
- 53 postpartum and gyn rooms
- 35 Level III Neonatal Intensive Care Unit beds
- 35 nursery beds

Upon completion, this will be another state-of-the-art facility serving the needs of Arlington citizens and the entire Dallas-Fort Worth region.

# Highlights

## L3 Technologies Announces Plan to Expand Arlington Training Center

customer base with affordable and convenient options for staying current with required certifications and evolving technologies," said Christopher E. Kubasik, L3's Chief Executive Officer and President. "Our focus is on developing state-of-the-art capabilities that align with the priorities of our military

Link to host more students, while offering the highest-quality training experience."

Additionally, L3 is currently building a new training center near London's Gatwick Airport, which is scheduled to open later this year. This new manufacturing and training facility will focus on commercial simulation



and commercial airline customers, who are increasingly outsourcing their training and simulation activities."

The new multi-purpose training center serves domestic and international customers, and is centrally located a few minutes south of the Dallas Fort Worth International Airport – one of the busiest airports in the U.S. The center expansion includes capacity for an additional six, full-flight simulators, classrooms, locker room, library and student lounge.

"We are excited to announce this expansion and the additional capability the new multi-purpose training center provides," said Lenny Genna, President of L3 Link Training & Simulation. "L3 Link is growing steadily and pushing the technological capabilities of the flight training industry. This addition to the center will enable

and pilot training for global airline customers and new pilots.

L3 Link Training & Simulation is a world leader in providing platform operators and maintainers with total training solutions that improve training effectiveness and efficiency, and lower life-cycle costs in a secure cyber environment. L3 Link's innovative solutions provide a full spectrum of state-of-the-art training technologies, including high-fidelity immersive simulations, as well as distributed academic and interactive courseware.

The company, headquartered in Arlington, Texas, has delivered military and commercial training systems to customer locations throughout North America, Europe, Asia, the Middle East and the Pacific Rim. For more information, please visit the company's website at [www.Link.com](http://www.Link.com).

# Updates

## A.F. Technologies Fulfilling their American Dream in Arlington

Founded in 1994, A.F. Technologies, Inc. is a small disadvantaged business located in Arlington. The genesis of the business is a true American success story. When two college roommates, Joe Baligh and Al Akhtar pooled together a little over \$100, got incubation space from a friend, the company was birthed.

A.F. Technologies, Inc. started off as a company that specialized in government contracting and light manufacturing of electrical parts.

As the economy continues to strengthen, it slowly morphed into more technical items. Initially, the company focused on small electrical jumpers, bus bars and other copper related wiring assemblies. Now as an AS9100 approved company, it produces complex aircraft and military vehicle wiring harnesses, cable assemblies, electro-mechanical box builds, injection molding,



machining, environmental testing, engineering and other services. A.F. Technologies, Inc. is also moving toward fiber optics assemblies.

Currently the company serves numerous industries such as aerospace, military, Industrial, oil and gas, mining, electric vehicles, elevators, telecom and others.

As the economy continues to improve for the better, the sky is the limit for A.F. Technologies, Inc. in Arlington.

### Success Stories:

- Recently, A.F. Technologies, Inc. was selected as the "Small Business of the Year" by Lockheed Martin Missiles and Fire Control.
- A.F. Technologies, Inc. was selected by Oshkosh Defense as one of the primary harness manufacturers for the Joint Light Tactical Vehicle (JLTV) Program.

- A.F. Tech. also supports the Bradley Fighting Vehicle, M88, F-16 Falcon, F-22 Raptor, ASV, HIMARS, AAV, MaxxPro, Dash and numerous other military programs.
- Currently, the company is housed in an 85,000 square foot facility on Avenue F near Six Flags and employs 135 people.



*Al Akhtar, President (middle) receiving Lockheed Martin Award*

## Arlington Hosts European Aviation Delegation Exploring U.S. Market Opportunities

In November, the City of Arlington hosted a delegation of aviation and aerospace companies from Europe who are interested in expanding their market opportunities in the United States.

Representatives from five German aerospace companies met with Arlington city and community leaders, local economic development staff, as well as Arlington aviation and aerospace companies, including L3 Technologies, Texas Almet, Texstars, Pratt & Whitney and Triumph Aerostructures, during their Texas tour.

The European company representatives also learned more about the robust workforce training programs at the University of Texas at Arlington and Tarrant County College, the city's business environment, existing workforce, and amenities that provide for a rich and vibrant quality of life in The American Dream City.

The European Aviation Delegation event was sponsored by the City of Arlington's Office of Economic Development, Team Texas, the statewide economic development marketing association, and the European American Investment Council (EAIC).



# By the Numbers

## Business Facilities 2017 Ranking

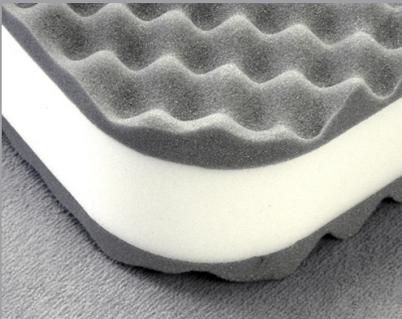
### Arlington Ranks in Top 10 for Connectivity\* Among Mid-Sized Cities



1. Oakland, CA
2. Long Beach, CA
3. Anaheim, CA
4. Brampton, Ontario
5. Mississauga, Ontario
6. Hamilton, Ontario
7. New Orleans, LA
8. Surry, British Columbia
- 9. Arlington, TX**
10. Honolulu, HI

*\* Based on FDI's Cities of the Future connectivity in North America for download speeds, network readiness, percentage increase in mobile phone subscribers and quality of infrastructure*

### Arlington-Based American Excelsior Company Celebrating 130 Years of Business Success



Did you know that one of the oldest companies in the country has its headquarters right here in Arlington, Texas?

American Excelsior has been in business since 1888. While many of their products today are being used by high-tech industries, their original product, excelsior, is still made in Rice Lake, Wisconsin very much the same way it was over 100 years ago.

Excelsior is stranded wood fiber used in display applications, ceiling boards, evaporative cooling pads, packaging and erosion control. As a matter of fact, American Excelsior is the leading producer of wood fiber excelsior erosion control blankets in the world. You have probably seen their products on hillsides or ditches

around Texas protecting soil while germination takes place.

American Excelsior is also a leading fabricator of flexible foams with five U.S. foam fabricating locations, including a plant right here in Arlington.

The Arlington plant has recently increased the physical size of their facility, and added two new proprietary pieces of equipment to better service their customers. The Arlington Corporate offices have recently undergone extensive re-modeling.

Their flexible foams find uses in hundreds of applications including pet beds, mattresses, bedding, furniture, packaging, medical, recreational products, automotive, novelty, marine and many more. Flexible foams are manufactured in a wide variety of formulations to provide protection, comfort and cushioning, and the uses are almost endless.

American Excelsior has built their business success around strong relationships earned by supplying quality products at a fair price and in a timely manner. American Excelsior also believes in working closely with their customers to understand how their products are used and what the customer (and their customers) expects from the products. This also gives their associates the opportunity to use their product knowledge and ensure the best possible products are used for the application.



More than likely, you have seen or used products produced by American Excelsior Company. The next time you sit on something that provides comfort, or drive down the highway and see our area soils being protected from erosion, think of Arlington-based American Excelsior.